

5-Day Online Training Program: Strategic Level

(21-25 October 2024)



PROCUREMENT FRAMEWORK for WORLD BANK AIDED PROJECTS *(With technical support from The World Bank)*

PPPAI's

STAKEHOLDERS:



THE WORLD BANK
IBRD • IDA | WORLD BANK GROUP



**ASIAN INFRASTRUCTURE
INVESTMENT BANK**



**New
Development
Bank**



ASIAN DEVELOPMENT BANK

Master the World Bank's New Procurement Framework: Unlock Strategic Insights for Project Success!



Overview:

PPPAI and ISM-INDIA are conducting a 5-Day ONLINE training program on “The Procurement Framework for World Bank Aided Projects” **(Strategic Level) with technical support from the World Bank.**

The World Bank New Procurement Framework Training is a five-day program aimed at procurement professionals at the strategic level. It provides comprehensive knowledge and skills on the World Bank's procurement policies and procedures. The training covers essential topics, including the development of Project Procurement Strategies for Development (PPSD), selection methods, evaluation criteria, and contract management.

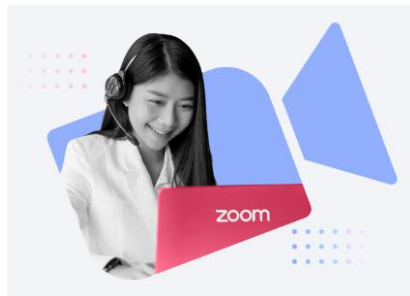
Participants will learn how to align procurement decisions with project objectives, ensuring optimal value for money. The program emphasizes the strategic aspects of procurement planning, equipping attendees with the tools and techniques necessary for effective supplier and contractor selection. Additionally, the training covers critical contract management skills, including risk mitigation and dispute resolution.

Through a combination of theoretical knowledge and practical exercises, including real-world case studies, participants will gain the expertise needed to implement the World Bank's procurement framework effectively. The ultimate goal is to enhance the quality and effectiveness of projects, leading to improved outcomes and greater value for stakeholders.





Training Mode: ONLINE



Duration:



Training Schedule:

Session Timings: 12:00 Noon to 06:00 PM (Including 1 Hour Break)



Training Fee:

INR 30,000/- Plus 18% GST for Indians



US \$350/- for Foreigners



Certificate:

- All the participants will get **Certificate of Participation** after the training program.
- The **Certificate of Accomplishment** will be awarded to those who will participate in the **post training assessment test** and score above 60%. If participants choose to take the test, there is an additional cost of **USD \$50 or INR 2500/-**.



How to Register:

You are welcome to call us at +91 95996 51911/ +91 99711 71220 or write us at contact@ism-india.org or contact@pppai.org.

Training Program: WB Procurement Framework

(Strategic Level)

(Topics Covered in Training Program)

Note: Tentative agenda/ Day-wise schedule will be shared shortly.

Day 1: Introduction and Overview		
Time	Speaker	Topic
11:30 AM - 1:30 PM	Ms. Priti Jain	- Introduction to World Bank. - Importance of Public Procurement & Its Relevance to Good Governance & Development.
1:30 PM - 3:00 PM	BREAK TIME	
3:00 PM - 4:30 PM	Mr. Krishan Batra	Project and Procurement Cycle
4:30 PM - 6:00 PM	Mr. Shivendra K.	Procurement Policy & Regulations
Day 2: Procurement Strategy & Procurement Planning		
11:30 AM - 1:30 PM	Mr. Krishan Batra	- PPSD (Public Procurement Strategy Development) - Procurement Planning Case Study: Practical case study analysis of a real-life procurement situation.
1:30 PM - 3:00 PM	BREAK TIME	
3:00 PM - 6:00 PM	Mr. Shivendra K.	Overview of SPD (Standard Procurement Documents) Including Rated Criteria
Day 3: Procurement Methods and Market Approaches		
11:30 AM - 1:30 PM	Ms. Geeta Shivdasani	- Types and Selection of Procurement Methods - Abnormally Low Bids
1:30 PM - 3:00 PM	BREAK TIME	
3:00 PM - 5:00 PM	Mr. Krishan Batra	- Contract Formation and Overview of FIDIC Contract - Contract Lifecycle Management & Risk Management - INCOTERMS 2020

5:00 PM- 6:00 PM	Mr. Krishan Batra	QCBS (Quality Cost Based Selection)
Day 4: Contract Management and Dispute Resolution		
11:30 AM - 1:30 PM	Mr. Shivendra K.	Value Engineering and Best and Final Offer (BAFO)
1:30 PM - 2:30 PM	BREAK TIME	
2:30 PM - 4:30 PM	Ms. Geeta Shivdasani	Performance Measurement and Monitoring of Procurement (with STEP as an example)
4:30 PM - 6:00 PM	Mr. Shivendra K.	Dispute Resolution & Complexities in Cross-Border Procurement
Day 5: Sustainable Procurement & Technologies		
11:30 AM - 1:30 PM	Mr. Krishan Batra	- Principles of Sustainable Procurement - Integrating Environmental and Social Considerations
1:30 PM - 3:00 PM	BREAK TIME	
3:00 PM - 4:00 PM	Mr. Krishan Batra	Digital Procurement (Including AI)
4:00 PM – 5:30 PM	Mr. Robin Kumar Thakur	Principles & Practices of PPP (Public-Private Partnership)
5:30 PM- 6:00 PM	Mr. Robin Kumar Thakur	Future Trends of Procurement_{With Technical support from}
6:00 PM- 6:15 PM	Mr. Krishan Batra Mr. Shanker Lal	Closing Remarks & Feedback Session



Training Testimonials: Below are the few testimonials about our training program.

We have trained **450+ participants from 65+ countries** in our recent programs on The World Bank Procurement Framework.



Kingsley Ensah

1 review

★★★★★ 3 weeks ago **NEW**

The 10 business days training conducted by Institute for Supply Management India (ISM - India) on The World Bank Procurement Framework (latest version) is really educative to me as a procurement practitioner who has no experience on The World Bank Procurement Framework, and it is a capacity building that had enhanced my knowledge generally in procurement processes and specifically in The World Bank Procurement and Contract management Regulations.



Augustina Illimoe

1 review

★★★★★ 4 months ago

The **training** was mind-blowing experience for me. Its one of the best I have attended so far.



Fathuddin Fazli

1 review · 1 photo

★★★★★ a month ago

First of all thank you from ISM-india and WB to pave the way a great opportunities to learn role and regulation of procurment to remain a sucessful in today's modern business environment. Within ten days we received comprhensive materials which are relevant with our to days duties and activities , all instructors explain analytical subjects respond our question timley and session conducted and managed on time. Through this training now we are ensuring how to manage resources , supplier communication, contract managment and over all stage of procurment as well as consideration of policy WB for those projects which funded by WB.

Thank you for your support and cooprration



MEENAKSHI TYAGI

1 review

★★★★★ 2 weeks ago **NEW**

The 10 days online training program was very enriching. Krishan Sir and all the speakers were very thorough in delivering lectures and resolving queries. A very special thanks to Arun and ISM for



Jyotiranjana Pradhan

2 reviews · 13 photos

★★★★★ 3 weeks ago **NEW**

Very good learning platform for professional seeking to explore Public procurement procedures for MDB.

Our Existing PPPAI Members from: (Glimpse)



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For additional information please visit our website –

www.ism-india.org | www.pppai.org

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