ISM
THE COMMUNITY FOR SUPPLY CHAIN
ISM–India

PPPAI
Public Procurement Professional Association of India

With technical support from
THE WORLD BANK
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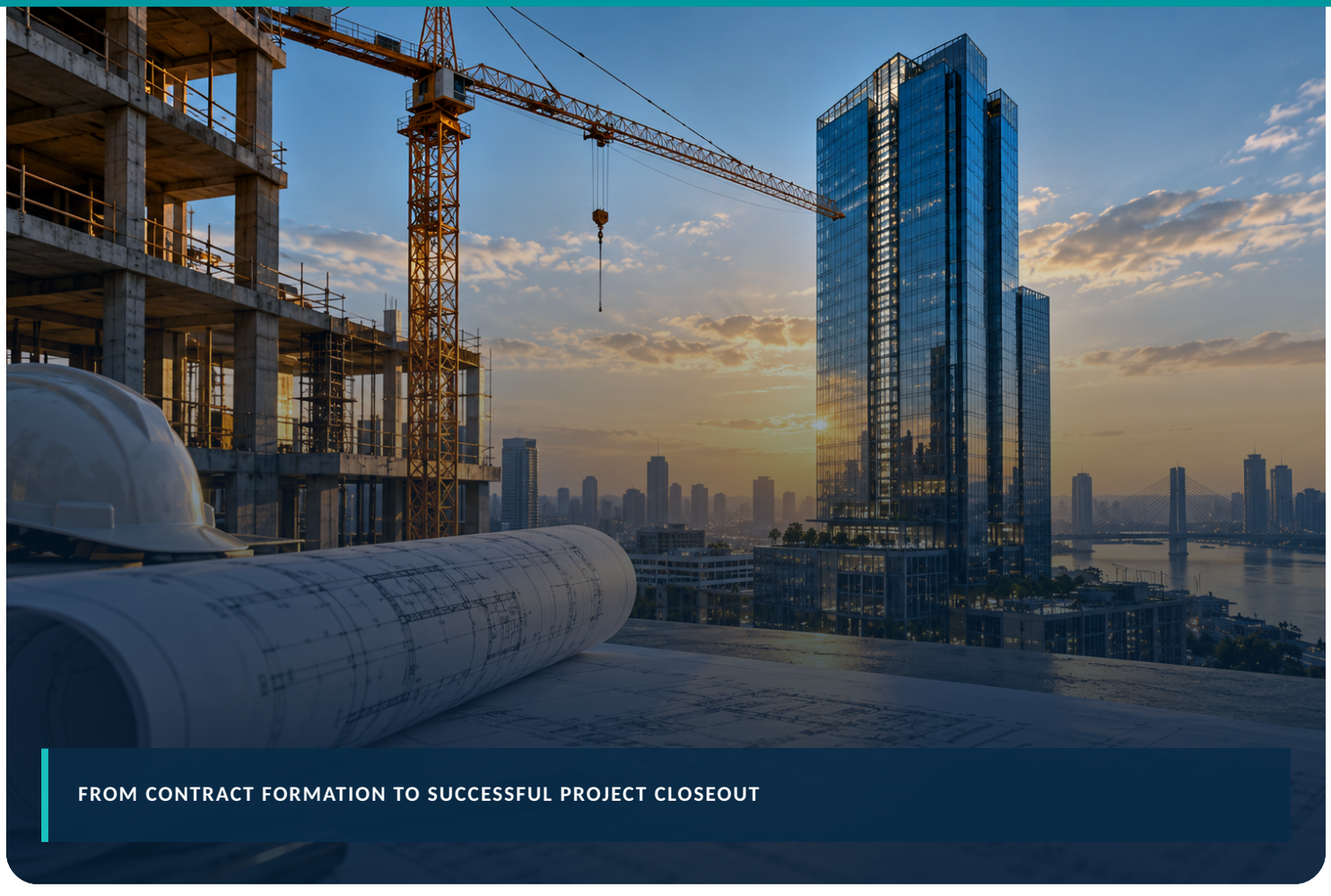
2-DAY CAPABILITY DEVELOPMENT PROGRAMME

Strategic FIDIC Contract Management

Smarter Contracting. Safer Risk Management. Stronger Project Outcomes.

17–18 December 2026

11:30 AM–5:30 PM IST each day • Live Online



FROM CONTRACT FORMATION TO SUCCESSFUL PROJECT CLOSEOUT

FORMAT	DURATION	PROGRAMME FOCUS
Live Online	Two Days	FIDIC Red Book

PROGRAMME OVERVIEW

Build stronger contracts. Deliver better outcomes.

Construction contracts shape how projects are delivered, risks are allocated and entitlements are protected. Effective administration requires timely decisions, clear communications and reliable records throughout the project lifecycle.

This two-day capability development programme develops practical understanding of FIDIC contract management, from formation and mobilisation to variations, payments, claims, dispute avoidance and closeout. Case studies connect the contractual framework with common project challenges.

> **Focused on the FIDIC Red Book**
>
> Module 1 introduces the framework and selection of Red, Yellow and Silver Books. Modules 2–12 are based on the Red Book.

Key takeaways

After the program you will get to learn:

01 Select an appropriate FIDIC form and understand contract structure and document precedence.

02 Clarify party obligations, risk allocation, governance and decision-making authority.

03 Manage contractual notices, communications, records and time bars.

04 Connect programme management and delay analysis with extension-of-time requirements.

05 Administer variations, valuation, measurement, payments and financial entitlements.

06 Prepare and assess claims using contractual grounds and contemporary evidence.

07 Follow dispute resolution, taking-over, defects management and final closeout processes.

Who should attend

Contracts and commercial teams, project managers, engineers, procurement and supply chain professionals, tendering teams, employers, contractors and consultants.

DAY 1 • 17 DECEMBER 2026

Contract foundations and project control

11:30 AM–5:30 PM IST • Modules 1–6

01 FIDIC Contract Fundamentals & Contract Selection

- Overview of FIDIC Contract Principles, Forms and Editions
- Selection of Appropriate Contract Forms: Red, Yellow and Silver Books
- Contract Structure, General Conditions, Particular Conditions and Order of Precedence

02 Contract Formation, Mobilization & Governance

- Contract Formation, Tender Documents and Contract Agreement
- Contract Review, Mobilization Planning and Contract Readiness
- Contract Administration Procedures, Governance Framework and Delegation of Authority

03 Roles, Responsibilities & Risk Allocation

- Roles and Obligations of the Employer, Contractor and Engineer
- Risk Allocation Principles and Contractual Responsibilities
- Authority, Accountability and Decision-Making under FIDIC Contracts

04 Contractual Notices, Communications & Time-Bar Management

- Contractual Notices, Formal Communications and Submission Requirements
- Notice Periods, Time Bars and Consequences of Non-Compliance
- Contract Correspondence, Registers, Records and Audit Trails

05 Programme Management, Delay Analysis & Extension of Time

- Baseline Programme, Programme Updates and Progress Monitoring
- Delay Analysis, Critical Path and Concurrent Delay
- Extension of Time (EOT), Delay Events and Delay-Related Obligations

06 Variations, Change Control & Contractual Valuation

- Identification, Instruction and Administration of Variations
- Change Control Procedures, Impact Assessment and Approval Mechanisms
- Valuation of Variations, New Rates and Adjustment of Contract Price

DAY 2 • 18 DECEMBER 2026

Claims, performance and contract closure

11:30 AM–5:30 PM IST • Modules 7–12

07 Measurement, Payment & Financial Control

- Measurement of Works, Interim Payment Applications and Certification
- Advance Payment, Retention, Deductions and Final Payment
- Cash Flow Management, Payment Delays and Financial Entitlements

08 Claims Management & Contractual Entitlement

- Identification of Claims, Contractual Grounds and Entitlement Assessment
- Claim Preparation, Contemporary Records and Substantiation
- Claim Evaluation, Determination and Recovery of Time and Cost

09 Risk Management, Quality & Performance Obligations

- Contractual Risk Identification, Allocation and Mitigation
- Quality Assurance, Inspection, Testing and Defects Management
- Performance Guarantees, Delay Damages and Compliance Obligations

10 Dispute Avoidance, Adjudication & Resolution

- Early Warning, Dispute Prevention and Amicable Settlement
- Dispute Avoidance/Adjudication Board (DAAB) and Adjudication Procedures
- Arbitration, Contractual Remedies and Enforcement of Decisions

11 Project Completion, Closeout & Contractual Closure

- Taking-Over, Tests on Completion and Sectional Completion
- Defects Notification Period, Outstanding Works and Performance Obligations
- Final Account, Final Payment Certificate and Contract Closeout

12 FIDIC Contract Good Practices & Case Studies

- Best Practices in Contract Administration, Documentation and Compliance
- Practical Case Studies on Delays, Variations, Claims and Disputes
- Lessons Learned, Contractual Risk Prevention and Strategies for Better Project Outcomes

MEET YOUR FACILITATOR

Experience that connects contracts with practice.



SN Panigrahi

Business Consultant & Corporate Trainer

FIE • Chartered Engineer • PMP

SN Panigrahi brings over 30 years of corporate experience and more than seven years in professional corporate training and consulting. An Electrical Engineer with an MBA, he is a Fellow of the Institution of Engineers and a Chartered Engineer. His credentials include Lead Auditor for ISO Integrated Management Systems, Certified Lean Six Sigma Black Belt, Certified PMP, ZED Consultant and Lean Consultant. A PMI Authorized Training Partner Instructor, he delivers programmes globally. He completed three and a half years of training in Strategy and Leadership at COD. His contributions include roles with Symbiosis Centre for Distance Learning, NI-MSME and the Indian Institute of Materials Management. He has conducted over 450 workshops, presented more than 180 YouTube and 150 SlideShare presentations, and authored over 500 articles in national and international journals. His domain expertise spans FIDIC contracts, project management, supply chain, operations, Agile, Lean, Six Sigma, TQM, foreign trade and shipping.

Practical learning for project professionals

Explore contract administration, variations, claims, disputes and closeout through the programme curriculum and practical case studies.

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PARTICIPATION AND CERTIFICATION

Develop capability. Demonstrate achievement.

17–18 December 2026
11:30 AM–5:30 PM IST daily

Live Online
Instructor-led training

Certificate

All participants will receive a **Certificate of Participation**.

A **Certificate of Accomplishment** will be awarded to those who participate in the post-training assessment test and score **above 60%**.

Additional cost for the test: US$50 or INR ₹2,500/-.

Programme investment

INDIAN PARTICIPANTS

₹15,000

+ 18% GST
Total payable: ₹17,700

INTERNATIONAL PARTICIPANTS

US$220

Two-day programme fee

20% discount for group registrations
Additional **10% discount for female candidates**

Build your contract management capability.

For registration and enquiries

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